

# MOVE...

## INVEST IN BULGARIA MOVE TO BE MOVED

### BULGARIA AS A NEW TOP NEARSHORING DESTINATION



### AND BILATERAL AND INDUSTRIAL CHAMBERS IN BULGARIA

### DID YOU KNOW?

Bulgaria is in Top 10 countries in the world with fastest internet connection  
Bulgaria is at the top of the world ranking in mathematics  
Bulgaria ranks 3rd in the terms of cultural and historical heritage in Europe  
**0%** corporate tax for investment in areas with high unemployment rate  
**10%** corporate income tax  
**10%** personal income tax  
**20%** VAT  
**54** universities, college and higher schools

### WHY NEARSHORING BULGARIA?

Bulgaria's strategic European location makes it both cost effective and credible

Move your operations to a lower-cost organization within your own region

Familiar legislation provides confidence and ease-of-mind for companies and their clients

Bulgaria offers the technical skills and ability to communicate in several languages other than English

Multilingualism facilitates interaction with your global client base

Impressive intellectual and technical education

Two-hour time difference in the European time zone

Effective communication between suppliers during business hours

Synchronized working day

Shorter time zones enable cross-border teams to work comfortably at the same time.

### REASONS TO INVEST IN BULGARIA

Political and economic stability

Most competitive business costs in the EU

Low tax rates

Low business costs

Strategic geographic location with high added value

5 Pan-European transport corridors

Equal treatment of foreign and Bulgarian investors

Well-developed industrial zones

Highly-skilled and qualified workforce

Top outsourcing destination in Europe

Fiscal discipline

Fast internet with full coverage

# STRATEGIC LOCATION



INVESTBULGARIA  
AGENCY

AND  
BILATERAL AND INDUSTRIAL  
CHAMBERS IN BULGARIA



Deutsch-Bulgarische  
Industrie- und Handelskammer  
Германо-Българска  
индустриално-търговска камара



AMERICAN CHAMBER  
OF COMMERCE  
IN BULGARIA



CCI FRANCE BULGARIE  
ФРЕНСКО-БЪЛГАРСКА  
ТЪРГОВСКА  
И ИНДУСТРИАЛНА КАМАРА



BULGARIAN-CYPRUS  
BUSINESS ASSOCIATION  
БЪЛГАРО-КИПЪРСКА  
БИЗНЕС АСОЦИАЦИЯ



BULGARIAN-SWISS  
CHAMBER OF COMMERCE



ADVANTAGE  
AUSTRIA



NBBG



Hungarian-Bulgarian  
Chamber of Commerce



CAMERA DI COMMERCIO  
ITALIANA IN BULGARIA  
ИТАЛИАНСКА ТЪРГОВСКА  
КАМАРА В БЪЛГАРИЯ



CONFINDUSTRIA  
BULGARIA



BBA  
BULGARIAN-BULGARIAN  
BUSINESS ASSOCIATION



SWECHAM  
BULGARIA



Bulgarian-Romanian Chamber  
of Commerce and Industry



## PLANNING, MAKING AND GROWING YOUR INVESTMENT

- A quick installation package
- Direct high-level management contacts
- Assistance with community, state and local regulations and procedures
- Accompaniment during start-up of operations
- Support in the talent selection process, training and recruitment
- Current and updated applicable regulations
- Accompaniment during reinvestment, expansion and activity transfer processes
- Generating synergies to help new investors

## WHAT CAN BULGARIA?

- POLITICAL AND BUSINESS STABILITY
- REDUCED COST AND RISK
- EASY MARKET ACCESS
- EDUCATED AND SKILLED WORKFORCE
- GOVERNMENT INCENTIVES
- HIGHLY DEVELOPED LOCAL INDUSTRY AND SUPPLIERS



# MOVE TO BE MOVED

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