

# Can you outsmart the hackers of tomorrow?

Strengthening Cybersecurity in Europe:  
NIS 2 Directive, Vulnerability Management,  
and Ransomware Readiness, AI is changing the  
cyber threats landscape.

Date: 16.06.2025

# Agenda

Welcoming words by Hristo Hristov, CEO of Eviden Bulgaria and Vessela Todorova-Mosettig, General manager of French-Bulgarian Chamber of Industry and Commerce

## Topics:

1. **The implications of the NIS 2 Directive for cybersecurity** – Stanimir Sotirov, Head of Cybersecurity in Eviden Bulgaria
2. **Importance of Vulnerability Management** - Stanimir Sotirov, Head of Cybersecurity in Eviden Bulgaria
3. **Implementation of the NIS Directive in the sector production, processing, Romania and Bulgaria** – Gergana Rakova, Chief expert in “Network and information security” Directorate at the Ministry of Digital Governance
4. **Project 101128086 « National Coordination Center » – Bulgaria** – Kalinka Boyanova, Chief expert in “Network and information security” Directorate at the Ministry of Digital Governance

# Agenda

Coffee break and networking

Topics:

1. **Ransomware Readiness Assessment: A Critical Component** - Yavor Belitov, Service Line Manager in Eviden Bulgaria
2. **The Social Engineering Revolution: AI-Powered Deepfake & Cloning Attacks** – Martin Stoyanov, Big Data and AI Team Lead
3. **Conclusion** – Hristo Hristov, CEO of Eviden Bulgaria
4. Q&A, networking

# Welcome to the Atos event



# The implications of the NIS 2 Directive for cybersecurity

1. Veeam Survey results on NIS 2 Directive
2. Scope of NIS 2 Directive
3. NIS 2 Directive Penalties
4. NIS 2 Directive Highlights

# Veeam Survey results on NIS 2 Directive

**90% of EMEA Businesses Faced Cybersecurity Incidents that NIS2 Could Have Prevented, Veeam Survey Reveals**

**Approximately 80% of businesses are confident in adhering to NIS2, yet 66% will miss the compliance deadline**

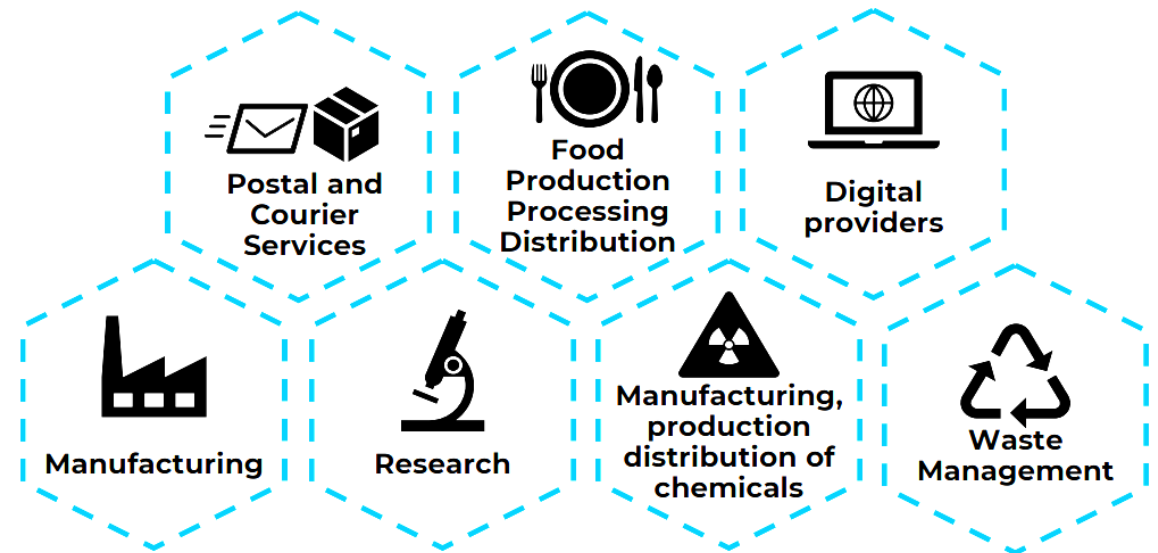
# Scope of NIS 2 Directive (160.000 entities in EU)

## NIS 2 - 11 Essential Entities' sectors

### NIS 1 – Operators of Essential Services' 7 sectors



## 7 Important Entities' sectors



— NIS 1 Directive Operators of Essential Entities became Essential Entities in NIS-2

- - - NIS 2 Directive – Newly added Essential Entities, apart from those included in NIS-1 Directive

- - - New group of Important Entities in NIS-2 Directive

# NIS 2 Directive Penalties

## Essential Entities

**10 mln EUR**  
or at least  
**2%**  
of global turnover \*

\* whichever is greater

## Important Entities

**7 mln EUR**  
or at least  
**1.4%**  
of global turnover \*

\* whichever is greater

Regulatory Penalties – are subject  
of adoption by Member States  
to local law



# NIS 2 Directive Highlights

- The security requirements are covering both IT and OT infrastructure
- Senior management, including CEOs are personally accountable for the cybersecurity practices of their organizations
- CEOs must ensure that adequate measures are in place to manage and mitigate cybersecurity risks
- Cyber Security Incidents reporting – within 24 hours for initial warning, within 72 hours for Incident notification
- Change Management is additional requirement for Bulgaria
- Bulgaria is expected to transpose the NIS 2 security requirements into Bulgarian legislation in June 2025 (expecting final/second vote of the law in the Bulgarian Parliament)



# The importance of Vulnerability Management

1. Why it is essential to have a Vulnerability Management program?
2. Vulnerability Management Lifecycle
3. Is the risk of Cyber Threats real?

# Why it is essential to have a Vulnerability Management program?

1. Vulnerabilities are considered a Major Cybersecurity Risk

2. Evolving Threat Landscape: Different types of security vulnerabilities

3. Protects Enterprise Assets



Unpatched software



Misconfiguration



Weak credentials



Easy-to-phish users



Trust relationship



Compromised credentials



Malicious insider



Missing/Poor Encryption

# Vulnerability Management Lifecycle



# Is the risk of Cyber Threats real?

- 



- Orange

**About us**

<b>26</b> operating countries <small>(including non consolidated countries)</small>	<b>127,000</b> employees
<b>291 million</b> customers worldwide	<b>€40.3 billion</b> in revenue
at December 2024	
🌐 Orange in the world	

Orange share price

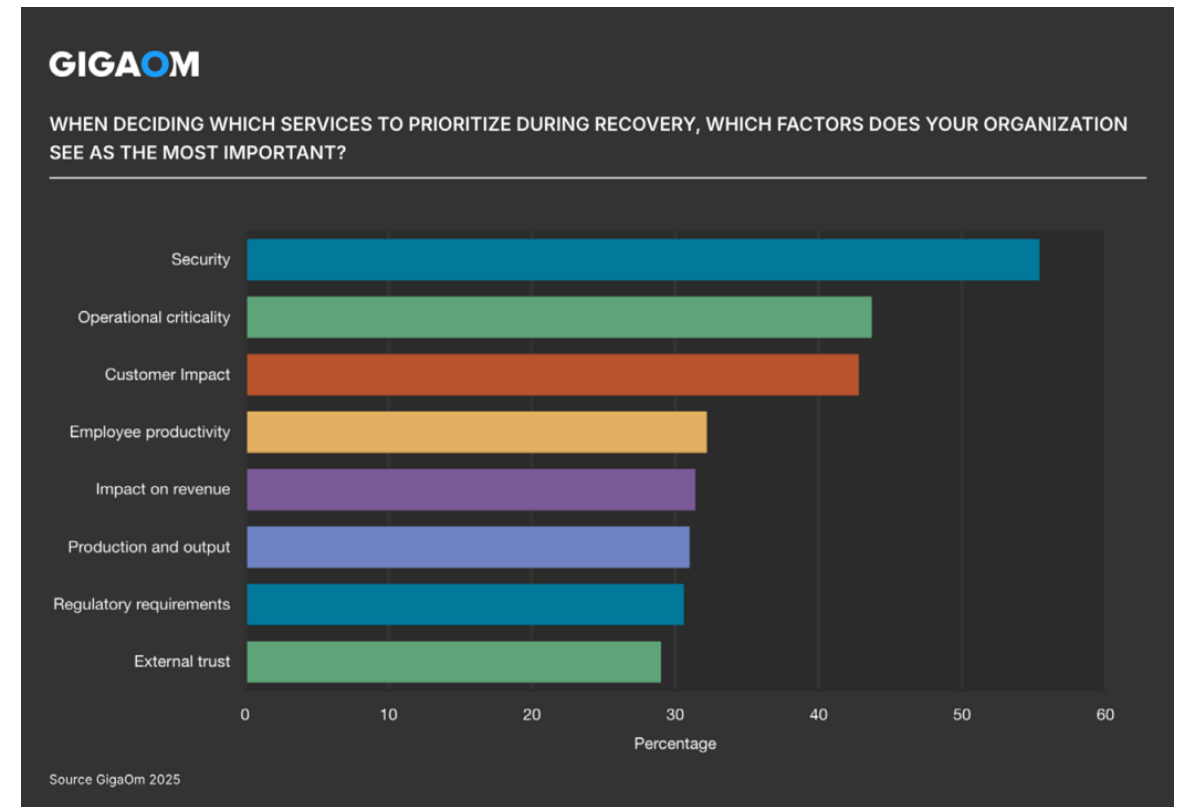
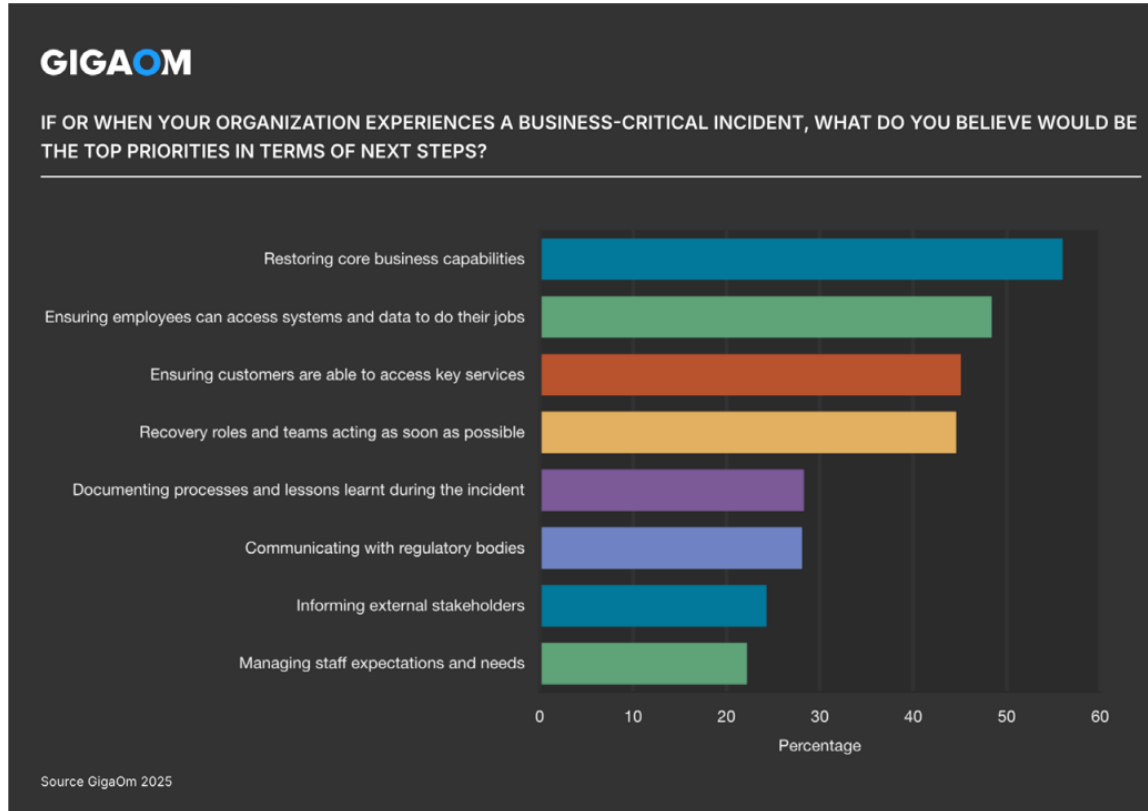


# Ransomware Readiness Assessment

1. The Gap
2. Planning
3. Testing your plan
4. Preparedness Assessment

# The Gap

Neither side was wrong – we need to build a bridge between the two



Source: Commvault report "Minimum Viable Recovery: Closing the Recovery Gap"



# Planning

Key Questions (that are commonly missed)



- When do we trigger the recovery plan and procedures?
- Who can take the decision to activate the plan?
- How to achieve the maximum possible degree of automated decision making?
- What is the order of restoration? Is the order of restoration agreed with the business stakeholders?
- "Clean Infrastructure" vs "Existing infrastructure"



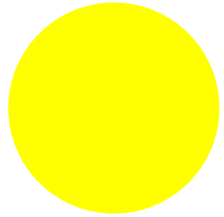
# Testing your plan

## Key Challenges

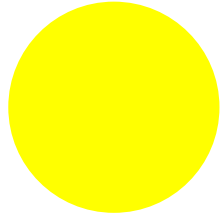


- Do we ever test complete IT landscape recovery from cyber incident? Do we execute only the mandatory restore tests required for the annual audit?
- Are we sure that backups would be intact? Are we sure we can recover it all?
- Are we sure we know how to agree on recovery point?
- Do we have all the right parties onboarded in this procedure? Are they aware of our procedures and their role?
- Are we sure we have the proper timing in the plan?

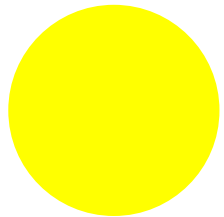
# The Goal of the Ransomware Preparedness Assessment



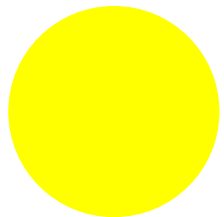
- IT Systems recovery is an IT task



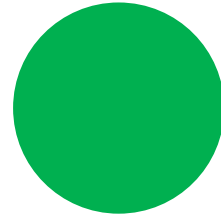
- Recovery plan is created by IT team only



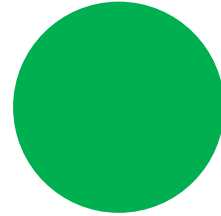
- Recovery plans and procedures exist



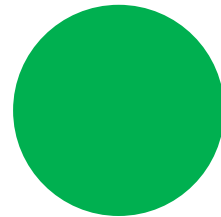
- We can recover from a ransomware event



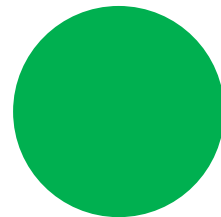
- IT Systems recovery is a Business Continuity matter owned by IT



- Recovery plan creation is moderated by IT in collaboration with business stakeholders



- Recovery plans and procedures exist, are tested and amended regularly



- We can recover our systems in order of criticality within predictable timing



Number 2: we chose a very open dialogue around this.  
From day 1 we were on Twitter telling about what had happened,  
and we have spent enormous resources on helping other companies.  
I think that is an important point to make.

# Thank you!

Date: 16.06.2025

**Atos** EVIDEN



